



PINNACOL ASSURANCE

Statutory-Basis Financial Statements and
Supplemental Schedules of Investment Information

December 31, 2015 and 2014

(With Independent Auditors' Report Thereon)

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PINNACOL ASSURANCE

Report Summary

Authority and Purpose/Scope of the Audit

This audit is conducted under the authority of Section 8-45-121(2) of the Colorado Revised Statutes (C.R.S.), which authorizes the State Auditor to conduct an annual financial audit of Pinnacol Assurance (Pinnacol or the Company) and contract with an auditor or firm of auditors, having the specialized knowledge and experience. The primary purpose of our engagement is to audit the statutory-basis financial statements of Pinnacol as of and for the year ended December 31, 2015, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, and to express an opinion on those statutory-basis financial statements and the supplemental schedules of investment information. The objective of an audit conducted in accordance with such standards is to obtain reasonable, but not absolute, assurance about whether the statutory-basis financial statements are free of material misstatement.

The financial statements of Pinnacol are prepared in accordance with statutory accounting principles prescribed or permitted by the Division of Insurance of the Department of Regulatory Agencies of the State of Colorado (hereinafter referred to as statutory-basis financial statements, or financial statements in accordance with statutory accounting principles). Accordingly, they are not designed to present, and do not present, the financial position or results of operations in accordance with accounting principles generally accepted in the United States of America.

In the course of our audit, we examined, on a test basis, evidence supporting the amounts and disclosures in Pinnacol's statutory-basis financial statements as of and for the year ended December 31, 2015.

Required Communications to the Legislative Audit Committee

In accordance with auditing standards generally accepted in the United States of America (AU Section 260 – *The Auditor's Communication With Those Charged With Governance*), we must communicate to the Legislative Audit Committee certain matters noted during our audit. The following sets forth these required communications:

Auditor's Responsibility under Professional Standards – The objective of a financial statement audit conducted in accordance with generally accepted auditing standards (GAAS) and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States (GAGAS) is to express an opinion on the fairness of the presentation of the Company's statutory-basis financial statements as of and for the year ended December 31, 2015, in conformity with accounting principles prescribed or permitted by the Division of Insurance of the Department of Regulatory Agencies of the State of Colorado. The audit of the statutory-basis financial statements does not relieve management of its responsibilities.

The audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the financial statements, whether caused by fraud or error. In making those risk assessments, we considered internal control over financial reporting relevant to the Company's preparation and fair presentation of the financial statements in order to design audit procedures that were appropriate in the circumstances but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of the Company's internal control over financial reporting. Our consideration of internal control over financial reporting was not designed to identify all deficiencies in internal control over financial reporting that might be significant deficiencies or material weaknesses.

1. **Accounting Estimates** – Accounting estimates are an integral part of the statutory-basis financial statements prepared by management and are based on management's current judgments. Those judgments are ordinarily

PINNACOL ASSURANCE

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based on knowledge and experience about past and current events and on assumptions about future events. Significant accounting estimates reflected in the Company's 2015 statutory-basis financial statements include the following:

Bonds and Common Stocks – Pinnacol must consider the statutory requirements related to other-than-temporary impairments when determining whether any declines in value are recognized through realized losses in the statutory statement of operations or through change in unrealized losses, which is a direct charge to policyholders' surplus. These statutory requirements for other-than-temporary impairments (OTTI) require management's judgment and consideration of various characteristics of the investments, the underlying causes of the decline in value, as well as management's intent related to future sales of the securities. The Company recorded \$37,834,000 in other-than-temporary impairments on common stocks, mutual funds, and bonds for the year ended December 31, 2015.

Reserve for Unpaid Losses and Loss Adjustment Expenses – Estimating the reserve for unpaid losses and loss adjustment expenses (reserves) of an insurance company is a subjective and judgmental process, particularly for workers' compensation insurance, where the ultimate liability to a claimant may not be known with certainty for a number of years. To assist management in estimating the liability for unpaid losses and loss adjustment expenses, Pinnacol retains the assistance of an actuarial consulting firm. At December 31, 2015, Pinnacol has recorded \$940,124,000 as reserves for unpaid losses and loss adjustment expenses as management's best estimate, which management believes to be a reasonable estimate of future amounts to be paid for claims incurred in 2015 and in prior years.

Structured Settlement Liability – Pinnacol discounts internal structured settlement liabilities on a tabular basis using a discount rate of 2.5% for 2015. The discount rate is based on an estimate of expected investment yield and considers the risk of adverse deviation in the future from such yield.

Premium Deficiency Reserve – A premium deficiency reserve is recognized by recording an additional liability for the deficiency, which results when anticipated losses, loss adjustment expenses, commissions and other acquisition costs, and maintenance costs exceed the recorded unearned premium reserve and any future installment premiums on existing policies, and anticipated investment income. The change in this reserve is recorded as a component of other underwriting expenses incurred.

Over the past several years Pinnacol increased rates to achieve rate adequacy, which is reflected in the 2014 elimination of the premium deficiency reserve and remains \$0 in 2015. The premium deficiency reserve evaluation was completed on January 21, 2016 by an independent actuary.

Uncollected Premiums – The amount of uncollected premiums, which affects the amount of premium revenue recognized, is estimated using statutory requirements, as well as certain management judgments. Management must determine whether an allowance should be established to provide for all reasonably anticipated uncollectible amounts inherent in the uncollected premiums balance. Factors that are considered in establishing reserves for anticipated uncollectible amounts are collection experience and trends, current overall aging of balances, economic conditions and trends, and evaluations of individual accounts. At December 31, 2015, the admitted value of uncollected premiums as reflected in Pinnacol's statutory-basis financial statements is \$79,879,000.

Earned but Unbilled Premiums – Earned but unbilled premiums represent a receivable or liability for audit premiums, which are amounts due from or to policyholders after the respective policy period has expired based on audits performed by Pinnacol. A receivable is included as a component of uncollected premiums.

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A liability is included as a component of credit balances due policyholders. Such amounts are estimated by Pinnacol based upon internal calculations using historical premium data. Based on this analysis, Pinnacol recorded an estimated earned but unbilled receivable of approximately \$45,390,000 in 2015.

Safety Group Dividends Payable to Policyholders – Pinnacol has a safety group dividend program whereby policyholders who are members of the program are entitled to a dividend based on established criteria. Based on the payment pattern for these dividends, management must estimate the future loss ratio for the eligible policyholders in order to determine the accrual recorded at December 31, 2015. For 2015, safety group dividends payable of \$2,789,000 are included in dividends payable to policyholders.

Individual Loss Control Dividends Payable to Policyholders – Pinnacol has an individual loss control dividend (ILCD) program that is designed for policyholders who are committed to effective loss control in their business operations. If the policyholder meets the minimum premium requirements and pays an additional 5% premium charge as a buy-in to the plan, the policyholder may receive a return of premium based on the policy premium and the loss ratio. For 2015, ILCD payable of \$18,571,000 are included in dividends payable to policyholders.

Agent Loss Control Bonus – Pinnacol offers an agent contingency commission that is based upon each agency's estimated loss ratio. It is calculated as of June 30th for the preceding accident year. For 2015, an agent loss control bonus accrual of \$24,087,000 is included in commissions payable.

2. **Uncorrected Misstatements** – Our audit of the financial statements was designed to obtain reasonable, rather than absolute, assurance about whether the financial statements are free of material misstatement, whether caused by error or fraud. There are no financial statement misstatements as of and for the year ended December 31, 2015.
3. **Material Corrected Misstatements** – Our audit of the statutory-basis financial statements was designed to obtain reasonable, rather than absolute, assurance about whether the financial statements are free of material misstatement, whether caused by error or fraud. There were no material misstatements that were brought to the attention of management as a result of our audit procedures.
4. **Significant Accounting Policies** – The Company's significant accounting policies are set forth in note 1 to the Company's 2015 statutory-basis financial statements.
5. **Other Information in the Annual Report to Policyholders** – When audited financial statements are included in documents containing other information such as the Company's Annual Report to Policyholders, we read such other information and consider whether it, or the manner of its presentation, is materially inconsistent with the information, or the manner of its presentation, in the statutory-basis financial statements audited by us.
6. **Disagreements with Management** – We have not had any disagreements with management related to matters that are material to the Company's 2015 statutory-basis financial statements.
7. **Our Views about Significant Matters that were the Subject of Consultation with Other Accountants** – We are not aware of any consultations that management may have had with other accountants about auditing and accounting matters during 2015.

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8. **Significant Issues Discussed, or Subject of Correspondence, with Management prior to our Retention** – Throughout the year, routine discussions were held, or were the subject of correspondence, with management regarding the application of accounting principles or auditing standards in connection with transactions that have occurred, transactions that are contemplated, or reassessment of current circumstances. In our judgment, such discussions or correspondence were not held in connection with our retention as auditors.
9. **Other Significant Findings or Issues Arising from the Audit Discussed, or Subject to Correspondence, with Management** – Throughout the year, routine discussions were held, or were the subject of correspondence, with management. In our judgment, such discussions or correspondence did not involve significant findings or issues requiring communication to the Legislative Audit Committee.
10. **Significant Difficulties Encountered in Performing the Audit** – In our judgment, we received the full cooperation of the Company’s management and staff and had unrestricted access to the Company’s senior management in the performance of our audit.
11. **Management Representations** – We have made specific inquiries of the Company’s management about the representations embodied in the statutory-basis financial statements. Additionally, we have requested that management provide to us the written representations the Company is required to provide to its independent auditors under GAAS.
12. **Other Findings or Issues** – KPMG LLP performed this audit under contract with the Office of the State Auditor and did not discuss accounting or auditing issues with Pinnacol in connection with our retention as auditor.
13. **Modifications to the Opinion in the Independent Auditor’s Report** – As we are issuing an opinion on the statutory-basis financial statements in conformity with accounting principles prescribed or permitted by the Division of Insurance of the Department of Regulatory Agencies of the State of Colorado, we have modified our financial statement opinion to include an adverse opinion on accounting principles generally accepted in the United States of America (GAAP).
14. **Independence** – Our professional standards and other regulatory requirements specify that we communicate to you in writing, at least annually, all independence-related relationships between our firm and Pinnacol and provide confirmation that we are independent accountants with respect to Pinnacol.

We hereby confirm that as of May 18, 2016 we are independent accountants with respect to Pinnacol under all relevant professional and regulatory standards.

Summary of Audit Findings

No material weaknesses in internal control were discovered during the 2015 audit of the statutory-basis financial statements.

PINNACOL ASSURANCE

Description of Pinnacol Assurance

December 31, 2015

Pinnacol Assurance (Pinnacol or the Company) was established as a political subdivision of the State of Colorado (the State) under provisions of the Workers' Compensation Act of Colorado (Title 8, Article 45 of the Colorado Revised Statutes, as amended) to operate as a domestic mutual insurance company for the benefit of injured employees and dependents of deceased employees in Colorado. As required under state law, Pinnacol provides an assured source of workers' compensation insurance to Colorado employers. Pinnacol shall not refuse to insure any Colorado employer or cancel any insurance policy due to the risk of loss or amount of premium, except as otherwise provided in Title 8, Article 45, C.R.S., as amended.

Pinnacol is controlled by a nine-member board of directors, which is appointed by the Governor with the consent of the Colorado Senate. The board of directors has control over all monies of Pinnacol and is restricted to use such monies only for the purposes provided in Title 8, Article 45, C.R.S., as amended. The board of directors appoints a chief executive officer who is vested with full power and jurisdiction over the administration of Pinnacol. Pinnacol is not an agency of state government. The State retains no liability on the part of Pinnacol and no State monies are used for Pinnacol operations. All revenue, monies, and assets of Pinnacol belong solely to Pinnacol. The State of Colorado has no claim to, nor any interest in, such revenue, monies, and assets and shall not borrow, appropriate, or direct payments from such revenue, monies, and assets for any purpose.

Policyholders' Surplus

Pinnacol had policyholders' surplus of \$935,298,000 and \$847,987,000 as of December 31, 2015 and 2014, respectively. The increase in surplus is primarily related to current year net income.



KPMG LLP
Suite 800
1225 17th Street
Denver, CO 80202-5598

Independent Auditors' Report

The Members of the Legislative Audit Committee and
Pinnacol Assurance Board of Directors:

Report on the Financial Statements

We have audited the accompanying financial statements of Pinnacol Assurance, which comprise the statutory statements of admitted assets, liabilities, and policyholders' surplus as of December 31, 2015, and the related statutory statements of operations and changes in policyholders' surplus, and cash flow for the year then ended, and the related notes to the statutory financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with statutory accounting practices prescribed or permitted by the Division of Insurance of the Department of Regulatory Agencies of the State of Colorado. Management is also responsible for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

Basis for Adverse Opinion on U.S. Generally Accepted Accounting Principles

As described in note 1 to the financial statements, the 2015 financial statements are prepared by Pinnacol Assurance using statutory accounting practices prescribed or permitted by the Division of Insurance of the Department of Regulatory Agencies of the State of Colorado, which is a basis of accounting other than U.S. generally accepted accounting principles. Accordingly, the 2015 financial statements are not intended to be presented in accordance with U.S. generally accepted accounting principles.



The effects on the 2015 financial statements of the variances between the statutory accounting practices described in note 1 and U.S. generally accepted accounting principles, although not reasonably determinable, are presumed to be material.

Adverse Opinion on U.S. Generally Accepted Accounting Principles

In our opinion, because of the significance of the variances between statutory accounting principles and U.S. generally accepted accounting principles discussed in the Basis for Adverse Opinion on U.S. Generally Accepted Accounting Principles paragraph, the financial statements referred to above do not present fairly, in accordance with U.S. generally accepted accounting principles, the financial position of Pinnacol Assurance as of December 31, 2015, or the results of its operations or its cash flow for the year then ended.

Opinion on Statutory Basis of Accounting

In our opinion, the financial statements referred to above present fairly, in all material respects, the admitted assets, liabilities, and policyholders' surplus of Pinnacol Assurance as of December 31, 2015, and the results of its operations and its cash flow for the year then ended, in accordance with statutory accounting practices prescribed or permitted by the Division of Insurance of the Department of Regulatory Agencies of the State of Colorado described in note 1.

Other Matters

Supplemental Schedule

Our audit was conducted for the purpose of forming an opinion on the 2015 financial statements as a whole. The supplementary information included in the supplemental schedule of investment risks interrogatories and supplemental summary investment schedule are presented for purposes of additional analysis and are not a required part of the 2015 financial statements but are supplementary information required by the Division of Insurance of the Department of Regulatory Agencies of the State of Colorado. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the 2015 financial statements. The information has been subjected to the auditing procedures applied in the audit of the 2015 financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the 2015 financial statements or to the 2015 financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the 2015 financial statements as a whole.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated May 18, 2016 on our consideration of Pinnacol Assurance's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Pinnacol Assurance's internal control over financial reporting and compliance.

KPMG LLP

Denver, Colorado
May 18, 2016

PINNACOL ASSURANCE

Statutory-Basis Statements of Admitted Assets, Liabilities, and
Policyholders' Surplus

December 31, 2015 and 2014

(In thousands)

Admitted Assets	2015	2014
Cash and invested assets:		
Bonds at adjusted carrying value, fair value of \$1,849,351 in 2015 and \$1,790,772 in 2014 (note 4)	\$ 1,833,786	1,716,470
Preferred stock at adjusted carrying value, fair value of \$555 in 2015 and \$902 in 2014 (note 4)	553	898
Common stock at fair value, adjusted cost of \$403,458 in 2015 and \$397,928 in 2014 (note 4)	447,763	451,419
Real estate at cost – net of accumulated depreciation of \$13,092 in 2015 and \$11,951 in 2014	16,226	17,098
Cash, cash equivalents, and short-term investments	42,819	39,378
Other invested assets (note 4)	24,417	9,093
Receivables for securities sold	71	4,390
Total cash and invested assets	2,365,635	2,238,746
Uncollected premiums – net of allowance	79,879	58,574
Funds held by or deposited with reinsurers	1,895	1,976
Electronic data processing equipment – at cost – net of accumulated depreciation of \$5,788 in 2015 and \$4,955 in 2014	1,762	1,525
Accrued investment income	14,212	14,554
Total admitted assets	\$ 2,463,383	2,315,375
Liabilities and Policyholders' Surplus		
Reserve for unpaid losses and loss adjustment expenses:		
Reserve for unpaid losses (note 2)	\$ 834,214	822,994
Reserve for unpaid loss adjustment expenses (note 2)	105,910	106,618
Total reserve for unpaid losses and loss adjustment expenses	940,124	929,612
Unearned premiums	83,514	79,439
Advance premiums	9,771	9,276
Dividends payable to policyholders	51,365	15,736
Commissions payable	33,035	25,763
Structured settlement liability (note 3)	373,371	365,772
Credit balances due policyholders	8,406	8,077
Payable for securities purchased	4,751	8,161
Other liabilities	23,748	25,552
Total liabilities	1,528,085	1,467,388
Surplus notes (note 7)	100,000	100,000
Special surplus fund for unfunded pension benefits (notes 1 and 7)	156,767	—
Unassigned policyholders' surplus (note 7)	678,531	747,987
Total liabilities and policyholders' surplus	\$ 2,463,383	2,315,375

See accompanying notes to statutory-basis financial statements.

PINNACOL ASSURANCE

Statutory-Basis Statements of Operations and Changes in
Policyholders' Surplus

Years ended December 31, 2015 and 2014

(In thousands)

	<u>2015</u>	<u>2014</u>
Underwriting income:		
Premiums earned	\$ 635,876	569,319
Deductions:		
Losses incurred (note 2)	341,874	379,091
Loss adjustment expenses incurred (note 2)	66,322	61,555
Other underwriting expenses incurred	140,906	122,462
Total underwriting deductions	<u>549,102</u>	<u>563,108</u>
Net underwriting gain	<u>86,774</u>	<u>6,211</u>
Investment income:		
Net investment income earned (note 4)	63,959	70,737
Net realized capital gain (loss) (note 4)	<u>(9,368)</u>	<u>122,644</u>
Total investment income	54,591	193,381
Other income (loss):		
Provision for uncollectible premiums	(4,829)	(3,196)
Structured settlement expense (note 3)	(6,180)	(3,962)
Other income	625	991
Dividends to policyholders	<u>(32,410)</u>	<u>(1,590)</u>
Net income	98,571	191,835
Change in nonadmitted assets	(761)	1,689
Change in surplus notes	—	100,000
Change in net unrealized losses on investments	(13,634)	(71,097)
Correction of an error (note 1)	3,135	—
Policyholders' surplus – beginning of year	<u>847,987</u>	<u>625,560</u>
Policyholders' surplus – end of year	\$ <u><u>935,298</u></u>	\$ <u><u>847,987</u></u>

See accompanying notes to statutory-basis financial statements.

PINNACOL ASSURANCE

Statutory-Basis Statements of Cash Flow

Years ended December 31, 2015 and 2014

(In thousands)

	<u>2015</u>	<u>2014</u>
Cash flow from operations:		
Premiums collected – net of reinsurance	\$ 615,733	556,569
Losses and loss adjustment expenses paid – net of reinsurance and deductibles	(397,684)	(387,988)
Underwriting expenses paid	(133,733)	(108,187)
Dividends paid to policyholders	3,220	880
Investment income received, net of investment expenses paid	67,546	74,043
Net amount withheld or retained for account of others	625	(6,166)
Net cash provided by operations	<u>155,707</u>	<u>129,151</u>
Cash flow from investments:		
Proceeds from sale, maturity, or redemption of investments:		
Bonds	776,290	799,232
Stocks	32,288	363,451
Other invested assets	1,511	—
Miscellaneous proceeds	4,319	—
Total proceeds from sale or redemption of investments	<u>814,408</u>	<u>1,162,683</u>
Cost of investments acquired:		
Bonds	(889,848)	(1,024,920)
Stocks	(56,644)	(374,529)
Other invested assets	(17,342)	(9,041)
Miscellaneous proceeds (applications)	(3,679)	(22,146)
Total investments acquired	<u>(967,513)</u>	<u>(1,430,636)</u>
Net cash used in investments	<u>(153,105)</u>	<u>(267,953)</u>
Cash flow from financing and miscellaneous sources :		
Surplus notes	—	100,000
Cash used in other miscellaneous sources	839	(8,236)
Net cash provided by financing and miscellaneous sources	<u>839</u>	<u>91,764</u>
Net increase (decrease) in cash, cash equivalents, and short-term investments	3,441	(47,038)
Cash, cash equivalents, and short-term investments – beginning of year	<u>39,378</u>	<u>86,416</u>
Cash, cash equivalents, and short-term investments – end of year	<u>\$ 42,819</u>	<u>39,378</u>

See accompanying notes to statutory-basis financial statements.

PINNACOL ASSURANCE

Notes to Statutory-Basis Financial Statements

December 31, 2015 and 2014

(1) Nature of Operations and Significant Accounting Policies

(a) Organization

Pinnacol Assurance (Pinnacol or the Company) was established under provisions of the Workers' Compensation Act of Colorado (Title 8, Article 45 of the Colorado Revised Statutes (C.R.S.), as amended), as a political subdivision of the State of Colorado, to operate as a domestic mutual insurance company for the benefit of injured employees and dependents of deceased employees. Pinnacol provides insurance to employers operating within the State of Colorado (the State) not otherwise insured through private carriers or self-insurance.

Pinnacol is controlled by a nine-member board of directors, which is appointed by the Governor with the consent of the Senate. In accordance with the applicable statutes of the State, the administration of Pinnacol is under the direction of a chief executive officer, appointed by the board of directors. Pinnacol is not an agency of the State and the State retains no liability on behalf of Pinnacol and no State monies are used for Pinnacol operations.

(b) Basis of Presentation

The accompanying statutory-basis financial statements of Pinnacol have been prepared in accordance with accounting practices prescribed or permitted by the Division of Insurance of the Department of Regulatory Agencies of the State of Colorado (the Division). Prescribed statutory accounting practices (SAP) are those practices that are incorporated directly or by reference to state laws, regulations, and general administrative rules applicable to all insurance enterprises domiciled in a particular state. Colorado has adopted the National Association of Insurance Commissioners' (NAIC) statutory accounting practices, which are codified in the NAIC's *Accounting Practices and Procedures Manual* (the Manual). Therefore, compliance with the Manual is a prescribed accounting practice. In the preparation of the accompanying statutory-basis financial statements, the Company has followed NAIC guidelines and has not utilized any practices considered to be permitted practices.

Statutory accounting practices contained in the Manual vary in some respects from accounting principles generally accepted in the United States of America (GAAP). The more significant differences between SAP and GAAP are as follows:

- Policy acquisition costs, such as commissions, premium taxes, and other expenses directly related to the cost of acquiring new business are expensed as incurred, while under GAAP, they are deferred and amortized over the policy term to provide for proper matching of revenue and expense.
- Investments in debt securities are generally carried at amortized cost, while under GAAP, they would be carried at fair value. For GAAP, changes in fair value in bonds go through net investment income.
- Short-term investments, which include investments with maturities at the time of acquisition of one year or less, are included with cash and cash equivalents in the accompanying statutory-basis financial statements, while under GAAP, only investments with maturities at the time of acquisition of three months or less are included with cash and cash equivalents.

PINNACOL ASSURANCE

Notes to Statutory-Basis Financial Statements

December 31, 2015 and 2014

- Assets are reported under NAIC SAP at “admitted asset” value and “nonadmitted” assets are excluded through a charge against policyholders’ surplus, while under GAAP, all assets are reported on the balance sheet, net of any required valuation allowance. Nonadmitted assets at December 31, 2015 and 2014 comprised the following (in thousands):

	2015	2014
Receivables	\$ 12,021	7,749
Fixed assets	960	1,480
Prepays	1,677	2,066
Prior year correction of an error adjustment	—	2,602
Total nonadmitted assets	\$ 14,658	13,897

- The reserve for losses and loss adjustment expenses (LAE) is reported net of reinsurance, while under GAAP, the balance sheet reports reinsurance recoverable, including amounts related to losses incurred but not reported, as assets.
- The surplus note is reported as a component of surplus, increasing policyholders’ surplus under NAIC SAP. Under GAAP the surplus note is recorded as long-term debt. The related interest expense may not be accrued under NAIC SAP until approved for payment by the commissioner of the state of domicile while under GAAP, the interest expense is recorded as incurred.
- Governmental Accounting Standards Board (GASB) Statement No. 68 *Accounting and Financial Reporting for Pensions*, which is effective for fiscal years ended June 30, 2014 or later, requires employers that are part of a cost sharing multiple-employer pension fund to record their portion of the unfunded liability, while under NAIC SAP, the employer must only record the cost of the contribution and any liability for any contributions due and unpaid.

The effect of the differences between statutory-basis of accounting and generally accepted accounting principles, although not reasonably determinable, is presumed to be material. Pinnacol is a political subdivision of the State and as such would follow all applicable Governmental Accounting Standards Board (GASB) pronouncements.

(c) Use of Estimates

The preparation of statutory-basis financial statements in accordance with accounting practices prescribed by the Division requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the statutory-basis financial statements and the reported amounts of revenue and expenses during the reporting period. Significant estimates include internal structured settlement liability, the reserves for unpaid losses and loss adjustment expenses, the earned but unbilled premiums asset, as well as the allowance for uncollectible premiums, among others. Reserve for unpaid losses and loss adjustment expenses represent estimates of the ultimate unpaid cost, net of reinsurance, of all losses incurred including losses incurred but not reported. This liability is an estimate and, as such, the ultimate actual liability may vary from the recorded amounts. These liabilities are reviewed periodically and adjustments to the reserve are included in operations in the period such determination is made. Actual results could differ from those estimates and such differences could be significant.

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(d) Investments

Investments are recorded on the trade date. Bonds and preferred stocks are stated at amortized cost or fair value, based on their NAIC designation, and are adjusted for other-than-temporary declines in fair value. Common stocks, mutual funds, and common trust funds are carried at fair value. Other invested assets, which includes partnerships, are recorded at the underlying audited equity value. For those investments in which the audited financial statements are not available in a timely manner, the unaudited equity value is used. Unrealized capital gains on common stocks, preferred stocks, mutual funds, and common trust funds are reported as a direct adjustment to policyholders' surplus. Common stocks, preferred stocks, mutual funds, common trust funds, and structured securities in an unrealized loss position for the years ended December 31, 2015 and 2014 are recorded as other-than-temporarily impaired and are recorded as a realized loss in the statutory-basis statement of operations in the period in which they occur.

Amortization of bond premium or discount is calculated using the effective-interest method taking into consideration specified interest and principal provisions over the life of the bond. Bonds containing call provisions are amortized to the call or maturity value or date that produces the lowest asset value.

Gains and losses on investments sold are realized in operations and are computed using the specific-identification method.

Prepayment assumptions for purposes of recognition of income and valuing of loan-backed bonds and structured securities were obtained from widely accepted models with inputs from major third-party data providers. Model assumptions are specific to asset class and collateral type and are regularly evaluated and adjusted where appropriate. The prospective-adjustment method is used to value all loan-backed securities.

Real estate includes land, the building on the land, and capitalized building improvements used in conducting the Company's business. Land is carried at cost. Building and capitalized building improvements are carried at cost less accumulated depreciation. The cost of the building and capitalized improvements is depreciated over an estimated useful life of 30 years using the straight-line method. Depreciation expense was approximately \$1,140,000 and \$1,127,000 for the years ended December 31, 2015 and 2014, respectively, and is included in net investment income earned in the statutory-basis statements of operations and changes in policyholders' surplus.

(e) Cash, Cash Equivalents, and Short-Term Investments

For purposes of the statement of cash flow, cash, cash equivalents, and short-term investments include cash on deposit, money market funds, and other investments with maturities of one year or less at the date of acquisition.

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As of December 31, 2015, cash, cash equivalents, and short-term investments of approximately \$42,819,000 include \$(9,268,000) of book overdrafts, \$4,000,000 of cash equivalents, and \$48,087,000 of short-term investments. As of December 31, 2014, cash, cash equivalents, and short-term investments of approximately \$39,378,000 include \$(7,054,000) of book overdrafts, \$0 of cash equivalents, and \$46,432,000 of short-term investments. In the accompanying statutory-basis statements of admitted assets, liabilities, and policyholders' surplus, Pinnacol has recorded checks that have been issued, but not presented for payment, as a reduction of cash and cash equivalents.

(f) *Receivables for Securities Sold*

As of December 31, 2015, receivables for securities sold were approximately \$71,000. As of December 31, 2014, receivables for securities sold were approximately \$4,390,000. Receivables for securities arise when sales of securities are recorded as of the trade date. A receivable due from the broker is established when a security has been sold, but the proceeds from the sale have not yet been received. Receivables for securities not received within 15 days from the settlement date are nonadmitted.

(g) *Uncollected Premiums*

Uncollected premiums are reported net of allowances for uncollectible and nonadmitted balances. Certain receivables are not admissible for statutory accounting purposes.

Receivables for canceled policies and billed receivables that have been outstanding for a period exceeding 90 days are not admissible according to the Manual. Pinnacol independently estimates the realizable amounts of premiums receivable and nonadmits uncollectible premiums for the difference between the gross receivable amount and the estimate of the amount to be ultimately realized. Pinnacol also nonadmits receivables for the amount by which nonadmissible receivables, as defined above, exceed the estimate of uncollectible receivables.

During 2015 and 2014, Pinnacol recorded a provision of approximately \$4,829,000 and \$3,196,000, respectively, for premiums receivable due to the unlikelihood of ultimate collection thereof. These amounts are reflected as provision for uncollectible premiums in the accompanying statutory-basis statements of operations and changes in policyholders' surplus.

A significant portion of Pinnacol's premium receivable balances at December 31, 2015 and 2014 were from companies operating in the construction and services industries in Colorado. The construction industry represents approximately 34% of premiums earned as of December 31, 2015 and 33% as of December 31, 2014. The services industry represents approximately 42% of premiums earned as of December 31, 2015 and 43% as of December 31, 2014, with all other individual industries constituting the remainder of premiums receivable balances.

(h) *Earned but Unbilled Premiums*

Earned but unbilled premiums represent a receivable or liability for audit premiums, which are amounts due from or to policyholders after the respective policy period has expired based on payroll audits performed by Pinnacol. A receivable is included as a component of uncollected premiums. A liability is included as a component of credit balances due policyholders. Such amounts are estimated by Pinnacol based upon internal calculations using historical premium data. Based on this analysis,

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Pinnacol recorded an estimated audit premiums receivable in 2015 and 2014 of approximately \$45,390,000 and \$30,260,000, respectively. The increase in the receivable is due to rate increases and increased covered payroll.

(i) Credit Balances Due Policyholders

Credit balances due policyholders represent excess premiums or are amounts due to policyholders. Generally, credit balances due policyholders are applied to future premium obligations of policyholders. For 2015 and 2014, such amounts are approximately \$8,406,000 and 8,077,000, respectively.

(j) Electronic Data Processing Equipment

Electronic data processing equipment is recorded at cost, less accumulated depreciation, and depreciated on a straight-line basis over an estimated useful life of three years. Net book value of these assets at December 31, 2015 and 2014 was approximately \$1,762,000 and \$1,525,000, respectively. Related depreciation expense of approximately \$833,000 and \$794,000 was incurred during 2015 and 2014, respectively, and is included in LAE and other underwriting expenses incurred in the statutory-basis statements of operations and changes in policyholders' surplus.

(k) Office Furniture, Equipment, Software, Art, and Leasehold Improvements

Office furniture, equipment, software, art, automobiles, and leasehold improvements are recorded at cost and depreciated on a straight-line basis. Office furniture, equipment, and software are depreciated over an estimated useful life of three years. Art is depreciated over an estimated useful life of five years. Leasehold improvements are depreciated over the shorter of the term of the lease or the useful life. In accordance with the Manual, these are nonadmitted assets. The net book value of these assets at December 31, 2015 and 2014 was approximately \$960,000 and \$1,480,000, respectively. Related depreciation expense of approximately \$668,000 and \$683,000 was incurred in 2015 and 2014, respectively, and is included in LAE and other underwriting expenses incurred in the statutory-basis statements of operations and changes in policyholders' surplus.

(l) Other Assets

At December 31, 2015 and 2014, Pinnacol had prepaid assets and deposits totaling approximately \$3,573,000 and \$4,042,000, respectively. In accordance with the Manual, funds held by or deposited with reinsurance companies of \$1,895,000 and \$1,976,000 in 2015 and 2014, respectively are admitted and the remaining amount is nonadmitted.

(m) Safety Group Dividend Program

Pinnacol has a safety group program whereby policyholders who are members of the program are entitled to a dividend based on established criteria. Pinnacol paid out safety group dividends of \$1,941,000 in 2015 and \$1,440,000 in 2014. As of December 31, 2015 and 2014, safety group and association dividends payable of \$2,789,000, and \$2,320,000, respectively, are included in dividends payable to policyholders. These dividends are not declared from surplus nor are they recorded as a direct reduction to policyholders' surplus. The dividends are settled via premium credits and are

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recorded as dividends to policyholders in the statutory-basis statements of operations and changes in policyholders' surplus.

(n) Individual Loss Control Dividend Program

Pinnacol has an individual loss control dividend (ILCD) program that is designed for policyholders who are committed to effective loss control in their business operations. If the policyholder meets the minimum premium requirements and pays an additional 5% premium charge as a buy-in to the plan, the policyholder may receive a return of premium based on the policy premium and the loss ratio. Pinnacol paid out ILCD of \$12,085,000 in 2015 and \$10,758,000 in 2014. As of December 31, 2015 and 2014, ILCD payable of \$18,571,000, and \$13,412,000, respectively, are included in dividends payable to policyholders.

(o) General Policyholder Dividends

The Board of Directors, at its discretion, determines the amount of general policyholder dividends to be declared, based on Pinnacol's overall experience and financial condition. Pinnacol has declared general policyholder dividends to its policyholders in good standing of \$30,000,000 and \$0 in 2015 and 2014, respectively. This is included in dividends payable to policyholders.

(p) Revenue Recognition

For certain policies, earned premium is recorded on an installment basis to match the billing frequency stated in the policyholder contract with a provision for amounts earned but unbilled. Earned premium for all other contracts is recognized using the daily pro rata method over the period the policy is effective.

(q) Reserve for Unpaid Losses and Loss Adjustment Expenses

The reserve for unpaid losses and loss adjustment expenses represents management's best estimate of ultimate net cost of all reported and unreported losses incurred through December 31, 2015 and 2014. The reserve for unpaid losses and loss adjustment expenses is estimated by management, which uses an independent third-party actuary to provide estimates based on individual case basis valuations and statistical analyses. Those estimates are subject to the effects of trends in loss severity and frequency. Although considerable variability is inherent in such estimates, management believes the reserve for unpaid losses and loss adjustment expenses is adequate. These estimates are continually reviewed and adjusted, as necessary, as experience develops or new information becomes known. Such adjustments are included in losses incurred or loss adjustment expenses incurred within the statutory-basis statements of operations and changes in policyholders' surplus in the period such information becomes known.

Internal structured settlement liabilities represent obligations to claimants and dependents on cases that have been closed by contract. These obligations are discounted at 2.5% in 2015 and 2014.

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(r) ***Unearned Premiums***

Unearned premiums represent amounts either collected or billed and due from policyholders at December 31, 2015 and 2014 but unearned at that date as they pertain to subsequent policy periods. Unearned premiums billed, which relate to policy effective dates subsequent to December 31, 2015 are not included in the unearned premiums balance, but are included as advance premium if the related cash is collected. Unearned premiums are computed on a daily pro rata basis over the 12-month term of the policies.

(s) ***Premium Deficiency Reserve***

A premium deficiency reserve is recognized by recording an additional liability for the deficiency, which results when anticipated future loss, loss adjustment expense, commissions, other acquisition costs and maintenance costs exceed the recorded unearned premium reserve, any future installment premiums on existing policies, and anticipated investment income. The change in this reserve is recorded as a component of other underwriting deductions.

Pinnacol recorded a premium deficiency reserve of \$0 at December 31, 2015 and 2014. Over the past several years, Pinnacol increased rates to achieve rate adequacy, which is reflected in the 2014 elimination of the premium deficiency reserve and remains zero in 2015. Pinnacol considered anticipated investment income at 3.5% when evaluating the premium deficiency reserve for 2015.

(t) ***Multiemployer Pension Plans and Other Postretirement Benefits***

Pinnacol participates in a cost sharing multiemployer defined-benefit pension plan and health care trust fund administered by the Public Employees' Retirement Association (PERA). All employees of Pinnacol are members of the plan and trust fund, and the plan and trust fund provide retirement, disability, health premium subsidies, and death benefits for members or their beneficiaries.

As a participant in a multiemployer pension plan and health care trust fund, Pinnacol recognizes as net pension cost and net postretirement benefit cost the required contribution for the period and as a liability any contributions due and unpaid.

(u) ***Subrogation***

Subrogation claims (claims against third parties) are recognized as a reduction of losses incurred when collections are received. The Company received \$6,584,000 and \$5,463,000 in subrogation as of December 31, 2015 and 2014, respectively.

(v) ***Reinsurance***

Ceded reinsurance transactions are accounted for based on estimates of their ultimate cost. Losses incurred, loss adjustment expenses incurred, and the reserve for loss adjustment expenses are reported net of reinsured amounts in accordance with the Manual. Reinsurance premiums are reflected as a reduction of premiums earned (note 5).

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(w) ***Taxes***

As a political subdivision of the State of Colorado, Pinnacol is not subject to federal or state income taxes under a specific exemption granted under Section 501(c) of the Internal Revenue Code; nor is Pinnacol subject to property tax or sales and use taxes. Additionally, Pinnacol is not subject to a premium tax pursuant to Section 8-45-117(3), C.R.S. However, Pinnacol is subject to a surcharge on premiums pursuant to Section 8-44-112(1)(s), C.R.S. The surcharge is based on a rate established by the Colorado Department of Labor and Employment Division of Workers' Compensation annually, approximately 0.63% for 2015 and 1.13% for 2014. Such amounts are included in other underwriting expenses incurred.

(x) ***Surplus Note***

Pinnacol issued a \$100,000,000 surplus note on June 25, 2014. Before issuing this debt, the Company obtained approval from the Commissioner of the Division of Insurance of the Department of Regulatory Agencies of the State of Colorado (the Division) for the transaction and approval to classify the debt as a component of policyholders' surplus. Each payment of principal and interest on the surplus note may be made only with the prior approval of the Commissioner and only to the extent the Company has sufficient policyholders' surplus to make such payment. The interest on the unpaid principal amount of this note will be paid in semiannual installments at the rate of 8.625% per annum. In 2015, \$8,625,000 of interest was paid on the note and recorded as investment expense.

(y) ***Special Surplus Fund for Unfunded Pension Benefits***

Pinnacol participates in a cost sharing multiple-employer defined benefit pension plan administered by the Public Employees' Retirement Association of Colorado (PERA). PERA has a net pension liability which represents the unfunded pension benefits. In 2015, Pinnacol established a special surplus fund to record its portion of the unfunded pension benefits in the amount of \$156,767,000. Statutory accounting does not allow Pinnacol's portion of the net pension liability to be recorded as a liability but allows a company to establish a special surplus fund to provide for contingencies. GASB No. 68, *Accounting and Financial Reporting for Pensions* is effective for fiscal years beginning after June 15, 2014. The statement requires cost-sharing employers participating in defined benefit plans to record their proportionate share of the collective net pension liability in their GASB financial statements. PERA provides Pinnacol with the audited schedule of employers' allocations and net pension liability. This estimated liability is calculated based upon actuarial data valued as of December 31, 2013. PERA uses standard roll-forward procedures to then estimate the expected total pension liability as of the measurement date of December 31, 2014. The total pension liability is reduced by the plan's fiduciary net position to obtain the collective net pension liability. A discount rate of 7.5% is being used. PERA also provides the employer allocation percentage for purposes of calculating Pinnacol's proportionate share of the collective net pension liability. The funded portion of PERA's total pension liability as of December 31, 2014 is 60%.

(z) ***Application of Recent Statutory Accounting Pronouncements***

During 2015 there were no substantive revisions to statutory accounting that were applicable to Pinnacol, and therefore, there were no substantive revisions adopted by the Company.

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(aa) *Immaterial Correction of an Error*

During 2015, the Company discovered an error in the accounting estimate for uncollected premiums receivable. In prior years, the aging for installment premiums was based on transaction date and has been changed to due date in accordance with SSAP No. 6. Additionally, the order in which the calculation for nonadmitted aged receivables greater than 90 days due and the calculation for allowance for uncollected premiums have been reversed so that the nonadmitted adjustments are made first and the impairment analysis is performed on the remaining uncollected premium population. Surplus has been increased by \$3,135,000 in the current year to correct for this error.

(bb) *SSAP No. 69 Adoption, Statement of Cash Flow*

In March 2015, the NAIC adopted revisions to Statement of Statutory Accounting Principles (SSAP) No. 69, *Statement of Cash Flow*. The revisions clarify that the cash flow statement should be limited to transactions involving “cash”, which is defined to include cash, cash equivalents and short-term investments, and to expand the disclosures to include noncash operating items. The guidance was adopted prospectively by the Company in 2015. The 2014 amounts were not reclassified as of December 31, 2015.

(2) *Unpaid Losses and Loss Adjustment Expenses*

Unpaid losses and loss adjustment expenses (both allocated and unallocated) represent management’s best estimate of the ultimate medical and indemnity net cost of all losses and loss adjustment expenses that are incurred but unpaid at year-end. Such estimates are based on individual case estimates for reported claims and actuarial estimates for losses that have been incurred but not reported. Any change in probable ultimate liabilities is reflected in losses incurred or loss adjustment expenses incurred within the statutory-basis statements of operations and changes in policyholders’ surplus in the period such determination is made.

The estimated ultimate cost of losses is based on historical patterns and the expected impact of current socioeconomic trends. The ultimate settlement of claims will not be known in many cases for years after the time a policy expires. Court decisions and federal and state legislation between the time a policy is written and the time associated claims are ultimately settled, among other factors, may dramatically impact the ultimate cost. Due to these factors, among others, the process to estimate loss and loss adjustment reserves at a point in time cannot provide an exact forecast of future payments. Rather, it produces a best estimate of liability as of a certain date. Management believes the currently estimated reserves to be adequate. While the ultimate liability may differ from the current estimate, management does not believe the difference will have a material effect, either adverse or favorable, on Pinnacol’s financial position or results of operations.

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Unpaid Losses and Loss Adjustment Expenses

Activity in the liability for unpaid losses and loss adjustment expenses in 2015 and 2014 is summarized as follows (in thousands):

	Unpaid losses and loss adjustment expenses	
	2015	2014
Balance at January 1	\$ 929,612	876,954
Additional amounts incurred related to:		
Current year	445,102	480,625
Prior years	(36,906)	(39,979)
Total incurred	<u>408,196</u>	<u>440,646</u>
Reductions relating to payments for:		
Current year	132,407	144,896
Prior years	265,277	243,092
Total paid	<u>397,684</u>	<u>387,988</u>
Balance at December 31	<u>\$ 940,124</u>	<u>929,612</u>

As a result of changes in estimates of insured events in prior years, the provision for unpaid losses and loss adjustment expenses decreased by approximately \$36,906,000 and \$39,979,000 in 2015 and 2014, respectively. During the year ended December 31, 2015, approximately \$265,277,000 was paid for unpaid losses and loss adjustment expense attributable to insured events of prior years. Reserves for unpaid losses and loss adjustment expense remaining for prior years are now \$627,429,000 as a result of reestimation of unpaid losses and loss adjustment expenses. This decrease is generally the result of ongoing analysis of recent loss development trends and better than expected development. Pinnacol's claims continue the trend of favorable development that has been evident for a number of calendar years. When the actual selected ultimate cost of an accident year's claims is less than the original estimate, favorable development is recorded. This favorable development resulted from initiatives to improve claims handling practices and reduce claims handling expenses when prudent, a reduction of ultimate claim frequency in Colorado, and consistently favorable emergence of medical losses, indemnity losses and defense and cost containment (DCC) expenses throughout the year. Pinnacol management continually evaluates the estimated ultimate cost of all accident years and on a calendar-year basis adjusts to the best estimate available, favorable or unfavorable, in the current period. At the end of the current year, the amount of reserve credit recorded for high deductibles on unpaid losses was \$3,597,000. Such reduction is collateralized generally with letters of credit for the benefit of Pinnacol.

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(3) Internal Structured Settlements

Pinnacol has an internal structured settlement program in which it retains the liability for settlements to claimants rather than purchasing annuities from third parties. This liability has mortality risk and is discounted using a market rate. The discount applied to this liability was 2.5% at December 31, 2015 and 2014. The internal structured settlement liability is actuarially valued. The internal structured settlement liability is reported as a financing liability separate from unpaid losses and loss adjustment expenses on the statutory – basis statements of admitted assets, liabilities, and policyholders’ surplus.

Activity in the liability for internal structured settlements in 2015 and 2014 is summarized as follows (in thousands):

	2015	2014
Beginning balance	\$ 365,772	366,084
Amounts incurred:		
Change in valuation	6,180	3,962
Amounts paid	(22,839)	(21,975)
New internal structured settlements	24,258	17,701
Ending balance	\$ 373,371	365,772

Pinnacol uses an annuity quote that is based upon an estimated discount rate as a basis for the paid claim amount. As such, the liability should be discounted at a market rate. The discount rate applied to internal structured settlement liabilities is 2.5% at December 31, 2015 and 2014.

The amount of the discount for unpaid internal structured settlements as of December 31, 2015 and 2014 is approximately \$156,852,000 and \$157,962,000, respectively. The discount amounts for internal structured settlement reserves at December 31, 2015 and 2014 are distributed over the years in which the losses were incurred as follows (in thousands):

2015		2014	
Loss year	Discount	Loss year	Discount
Prior	\$ 77,600	Prior	\$ 81,885
2005	11,974	2005	12,621
2006	13,928	2006	14,647
2007	9,585	2007	10,318
2008	11,776	2008	12,587
2009	11,704	2009	11,937
2010	6,185	2010	4,943
2011	7,384	2011	6,068
2012	3,167	2012	2,087
2013	2,410	2013	811
2014	1,132	2014	58
2015	7	2015	—
Total	\$ 156,852	Total	\$ 157,962

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(4) Investments

Estimated fair value of investments in bonds is based on quotations provided by widely accepted third-party data providers. In 2015 and 2014, Interactive Data Corporation (IDC), Reuters, and Markit Partners were used to obtain fair market values. Additionally, in 2015 and 2014, the fair value of certain common trust funds and warrants were primarily determined by a widely accepted third-party vendor, followed by a hierarchy using broker/dealer quotes, Bloomberg, Yield Book analytic model, and a benchmark to index model. Prior month price is used only when information is limited or unavailable.

The Securities Valuation Office (SVO) of the NAIC assigns designations of bonds from 1 to 6. Bonds with designations of 1–2 are stated at amortized cost using the interest method. Bonds with designations of 3–6 require the bond to be carried at the lower of amortized cost or fair value, with any related unrealized loss reported in policyholders' surplus.

During 2015 and 2014, Pinnacol had investments in long-term bonds, which the SVO assigned a 3 or higher designation. At December 31, 2015 and 2014, the fair value on long-term bonds was less than amortized cost, which resulted in a cumulative unrealized loss of \$9,015,000 and \$5,094,000, respectively. Carrying values are equal to the lower of amortized cost or fair value for these bonds.

The carrying value and the fair value of investments in long-term bonds in 2015 and 2014 are summarized as follows (in thousands). The carrying value includes investment grade bonds that are reported at amortized cost and low-rated bonds that are reported at the lower of cost or fair value:

	2015			
	Carrying value	Gross unrealized gains	Gross unrealized losses	Fair value
Government obligations:				
Nonloan-backed bonds	\$ 80,868	5,706	(157)	86,417
Loan-backed bonds	31,417	1,947	—	33,364
U.S. political subdivisions:				
Nonloan-backed bonds	11,307	142	(88)	11,361
Loan-backed bonds	—	—	—	—
U.S. special revenue:				
Nonloan-backed bonds	37,571	910	(286)	38,195
Loan-backed bonds	235,660	2,257	(522)	237,395
Industrial and miscellaneous:				
Nonloan-backed bonds	1,191,351	20,458	(17,008)	1,194,801
Loan-backed bonds	245,612	2,206	—	247,818
	\$ 1,833,786	33,626	(18,061)	1,849,351

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	2014			
	<u>Carrying value</u>	<u>Gross unrealized gains</u>	<u>Gross unrealized losses</u>	<u>Fair value</u>
Government obligations:				
Nonloan-backed bonds	\$ 77,565	7,633	(48)	85,150
Loan-backed bonds	47,014	3,072	—	50,086
U.S. special revenue:				
Nonloan-backed bonds	16,010	1,781	—	17,791
Loan-backed bonds	226,213	4,693	(25)	230,881
Industrial and miscellaneous:				
Nonloan-backed bonds	1,151,720	58,133	(3,020)	1,206,833
Loan-backed bonds	197,948	2,383	(300)	200,031
	<u>\$ 1,716,470</u>	<u>77,695</u>	<u>(3,393)</u>	<u>1,790,772</u>

The book/adjusted carrying value and estimated fair value of investments in long-term bonds at December 31, 2015, by contractual maturity, are shown in the following table (in thousands). Investments such as mortgage-backed securities have been allocated based on the original maturity date at issuance. Contractual maturities may differ from actual maturities because the borrower may have the right to call or prepay obligations with or without call or prepayment penalties.

	2015	
	<u>Book/adjusted carrying value</u>	<u>Fair value</u>
Due in one year or less	\$ 99,701	101,596
Due after one year through five years	773,080	781,103
Due after five years through ten years	671,250	670,356
Due after ten years	289,755	296,296
	<u>\$ 1,833,786</u>	<u>1,849,351</u>

Proceeds from sales, redemptions, or maturities of investments in long-term bonds during 2015 and 2014 were approximately \$776,290,000 and \$799,232,000, respectively. Realized gains on long-term bonds of approximately \$26,680,000 and \$50,801,000 and realized losses of approximately \$(4,538,000) and \$(4,967,000) were recognized during 2015 and 2014, respectively.

In 2015, investments in joint ventures and partnerships are stated at the underlying audited equity value. For those investments in which the audited financial statements were not available by the March 1, 2016 statutory annual statement filing deadline, the unaudited equity value was used. These assets totaled \$24,417,000 and \$9,093,000 in 2015 and 2014, respectively. The Company has contributed \$24,872,000 in capital calls since the acquisition and may be responsible for up to an additional \$38,528,000.

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Unrealized gains on investments in common stocks, mutual funds, and common trust funds are reported as a component of policyholders' surplus. Equities in an unrealized loss position are deemed to be other-than-temporarily impaired, with the resulting loss recognized in the statement of operations. OTTI of common stocks, mutual funds, and common trust funds result in the establishment of a new, adjusted cost basis for such investments. The original cost, adjusted cost, gross unrealized gains (measured against adjusted cost), and fair value of common stocks, mutual funds, and common trust funds are summarized as follows (in thousands):

	<u>Original cost</u>	<u>Adjusted cost</u>	<u>Gross unrealized gains</u>	<u>Fair value</u>
December 31, 2015	\$ 447,068	403,458	44,305	447,763
December 31, 2014	419,199	397,928	53,491	451,419

The following table provides the length of impairment for those investments in long-term bonds with an unrealized loss as of December 31, 2015 (in thousands):

<u>Description of securities</u>	<u>Less than 12 months</u>		<u>12 months or greater</u>		<u>Total</u>	
	<u>Fair value</u>	<u>Unrealized losses</u>	<u>Fair value</u>	<u>Unrealized losses</u>	<u>Fair value</u>	<u>Unrealized losses</u>
U.S. government	\$ 23,719	(157)	—	—	23,719	(157)
U.S. political subdivisions	2,429	(88)	—	—	2,429	(88)
U.S. special revenue	98,989	(808)	—	—	98,989	(808)
Industrial and miscellaneous	639,838	(24,044)	13,259	(2,026)	653,097	(26,070)
Total	<u>\$ 764,975</u>	<u>(25,097)</u>	<u>13,259</u>	<u>(2,026)</u>	<u>778,234</u>	<u>(27,123)</u>

The following table provides the length of impairment for those investments in long-term bonds with an unrealized loss as of December 31, 2014 (in thousands):

<u>Description of securities</u>	<u>Less than 12 months</u>		<u>12 months or greater</u>		<u>Total</u>	
	<u>Fair value</u>	<u>Unrealized losses</u>	<u>Fair value</u>	<u>Unrealized losses</u>	<u>Fair value</u>	<u>Unrealized losses</u>
U.S. government	\$ 10,518	(48)	—	—	10,518	(48)
U.S. special revenue	10,099	(25)	—	—	10,099	(25)
Industrial and miscellaneous	411,300	(9,244)	31,754	(1,097)	443,054	(10,341)
Total	<u>\$ 431,917</u>	<u>(9,317)</u>	<u>31,754</u>	<u>(1,097)</u>	<u>463,671</u>	<u>(10,414)</u>

Impairment of Bonds – The Company writes securities down to fair value that it deems to be other-than-temporarily impaired in the period the securities are deemed to be so impaired. The Company records write-downs as realized capital losses and adjusts the cost basis of the securities accordingly. The Company does not adjust the revised cost basis for subsequent recoveries in value.

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Notes to Statutory-Basis Financial Statements

December 31, 2015 and 2014

The assessment of whether an OTTI occurred is based upon management's case-by-case evaluation of the underlying reasons for the decline in fair value. Management considers a wide range of factors, as described below, regarding the security issuer and uses its best judgment in evaluating the cause of the decline in its estimated fair value and in assessing the prospects for near-term recovery. Inherent in management's evaluation of the security are assumptions and estimates about the operations and future earnings potential of the issuer.

Considerations used by the Company in the impairment evaluation process include, but are not limited to, the following:

- Fair value is significantly below cost.
- The decline in fair value is attributable to specific adverse conditions affecting a particular instrument, its issuer, an industry, or geographic area.
- The decline in fair value has existed for an extended period of time.
- A debt security has been downgraded by a credit rating agency.
- The financial condition of the issuer has deteriorated.
- A change in future expected cash flow has occurred.
- Dividends have been reduced or eliminated or scheduled interest payments have not been made.
- The ability and intent to hold investments until recovery, including consideration of the investment manager's discretion to sell securities.

While all available information is taken into account, it is difficult to predict the ultimate recoverable amount from a distressed or impaired security.

Bonds – At December 31, 2015 and 2014, 9.8% and 10.8% of long-term bonds held by the Company were rated noninvestment grade, respectively. At December 31, 2015 and 2014, the Company had approximately \$26,992,000 and \$8,419,000, respectively, of unrealized losses related to its long-term bonds. The Company does not have any significant concentrations by issuer or by sector. The unrealized losses on securities are primarily attributable to fluctuations in market interest rates and changes in credit spreads since the securities were acquired.

Loan-Backed and Structured Securities – Loan-backed securities are stated at amortized cost or fair value based on their NAIC designation. The prospective method is used to value mortgage-backed securities. Prepayment assumptions for single class and multiclass mortgage-backed/asset-backed securities were obtained from widely accepted models with inputs from major third-party data providers. Any loan-backed and structured securities in an unrealized loss position were reviewed to determine whether an OTTI should be recognized at year-end. At December 31, 2015 and 2014, Pinnacol recognized OTTI on loan-backed securities of approximately \$944,000 and \$0, respectively. Loan-backed and structured securities in an

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Notes to Statutory-Basis Financial Statements

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unrealized loss position as of year-end, stratified based on length of time continuously in these unrealized loss positions, are as follows (in thousands):

	2015	
	Aggregate amount of unrealized loss	Aggregate fair value of securities with unrealized loss
Less than twelve months	\$ 522	88,871
Twelve months or longer	—	—
	\$ 522	88,871

Other-Than-Temporary Impairment – During 2015 and 2014, the Company recognized \$12,339,000 and \$2,115,000, respectively, in OTTI on long-term bonds, \$7,000 and \$7,000, respectively, in OTTI on preferred stock, and \$25,488,000 and \$12,218,000, respectively, in OTTI on common stocks, mutual funds, and common trust funds.

Fair Value Measurements – The Company has categorized its assets and liabilities that are reported on the statutory-basis statements of admitted assets, liabilities, and policyholder’s surplus at fair value into the three-level fair value hierarchy. The three-level fair value hierarchy is based on the degree of subjectivity inherent in the valuation method by which fair value was determined. The three levels are defined as follows.

- **Level 1 – Quoted Prices in Active Markets for Identical Assets and Liabilities:** This category, for items measured at fair value includes exchange-traded preferred and common stocks. The estimated fair value of the equity securities within this category are based on quoted prices in active markets and are thus classified as Level 1.
- **Level 2 – Significant Other Observable Inputs:** This category for items measured at fair value includes bonds and common stocks which are not exchange-traded. The estimated fair values of some of these items were determined by independent pricing services using observable inputs. Others were based on quotes from markets which were not considered actively traded.
- **Level 3 – Significant Unobservable Inputs:** This category for items measured at fair value includes common stock warrants. The estimated fair value of common stock warrants was determined by internal ratings in the absence of observable inputs.

At the end of each reporting period, the Company evaluates whether or not any event has occurred or circumstances have changed that would cause an instrument to be transferred between Levels 1 and 2. This policy also applies to transfers into or out of Level 3 as stated below. During the current year, no transfers between Level 1 and 2 were required.

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Notes to Statutory-Basis Financial Statements

December 31, 2015 and 2014

The following table represents (in thousands) information about the Company's financial assets measured at fair value in Level 3 as of December 31, 2015.

Assets	Fair value measurements – Level 3 December 31, 2015				Ending balance December 31, 2015
	Beginning balance January 1, 2015	Current realized net income	Change in unrealized surplus	Purchases	
Common stock	\$ 10	(21)	54	124	167
Total assets	\$ 10	(21)	54	124	167

The following table presents (in thousands) information about the Company's financial assets measured at fair value on a recurring basis for accounting purposes as of December 31, 2015 and 2014, respectively, and indicates the fair value hierarchy of the valuation techniques utilized by the Company to determine such fair value:

Assets	Fair value measurements – recurring basis December 31, 2015			Total
	Quoted prices in active markets for identical assets (Level 1)	Significant other observable inputs (Level 2)	Significant unobservable inputs (Level 3)	
Common stocks, mutual funds, and common trust funds	\$ 389,529	58,067	167	447,763
Preferred stocks	476	—	—	476
Total assets	\$ 390,005	58,067	167	448,239

Assets	Fair value measurements – recurring basis December 31, 2014			Total
	Quoted prices in active markets for identical assets (Level 1)	Significant other observable inputs (Level 2)	Significant unobservable inputs (Level 3)	
Common stocks, mutual funds, and common trust funds	\$ 407,262	44,147	10	451,419
Preferred stocks	344	—	—	344
Total assets	\$ 407,606	44,147	10	451,763

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Notes to Statutory-Basis Financial Statements

December 31, 2015 and 2014

Certain assets are measured at fair value on a nonrecurring basis quarterly or more frequently if events dictate that the carrying value of the asset may not be recovered. These assets include bonds held at fair value with an NAIC designation of 3–6 and redeemable preferred stocks held at fair value with an NAIC designation of RP3-RP6. There were bonds with these designations where the fair value was less than carrying value, which resulted in an unrealized loss of \$9,015,000 at December 31, 2015 and \$5,094,000 at December 31, 2014.

The Company did not have any significant concentrations by industry or by issuer as of December 31, 2015 or 2014.

The following table reflects (in thousands) the fair values and admitted values of all admitted assets and liabilities that are financial instruments excluding those accounted for under the equity method as of December 31, 2015 and 2014, respectively. The fair values are also categorized into the three-level fair value hierarchy as described above.

December 31, 2015					
Type of financial instrument	Fair value	Admitted value	Level 1	Level 2	Level 3
Financial instruments-assets:					
Long-term bonds	\$ 1,849,351	1,833,786	—	1,849,351	—
Preferred stocks	555	553	555	—	—
Common stocks, mutual funds, and common trust funds	447,763	447,763	389,529	58,067	167
Cash equivalents and short-term investments	42,820	42,819	33,818	9,002	—
Total assets	<u>\$ 2,340,489</u>	<u>2,324,921</u>	<u>423,902</u>	<u>1,916,420</u>	<u>167</u>
December 31, 2014					
Type of financial instrument	Fair value	Admitted value	Level 1	Level 2	Level 3
Financial instruments-assets:					
Long-term bonds	\$ 1,790,771	1,716,470	—	1,790,771	—
Preferred stocks	902	898	902	—	—
Common stocks, mutual funds, and common trust funds	451,419	451,419	407,262	44,147	10
Cash equivalents and short-term investments	39,378	39,378	39,378	—	—
Total assets	<u>\$ 2,282,470</u>	<u>2,208,165</u>	<u>447,542</u>	<u>1,834,918</u>	<u>10</u>

PINNACOL ASSURANCE

Notes to Statutory-Basis Financial Statements

December 31, 2015 and 2014

Investment Income – Major categories of net investment income for the years ended December 31, 2015 and 2014 are summarized as follows (in thousands):

	2015	2014
Investment income:		
Corporate and miscellaneous bonds	\$ 60,691	54,429
U.S. government bonds	5,074	9,127
Cash and other investments	2	3
Real estate	5,083	4,932
Other invested assets	905	—
Equity securities	9,197	12,943
Surplus note interest expense	(8,625)	(3,019)
Investment expenses	(8,368)	(7,678)
Net investment income earned	63,959	70,737
Net realized capital gain (loss):		
Corporate and miscellaneous bonds	9,803	23,510
U.S. government bonds	—	20,209
Cash and other investments	—	1
Equity securities	(19,171)	78,924
Net realized capital gains	(9,368)	122,644
Net investment income	\$ 54,591	193,381

(5) Reinsurance

Ceded Reinsurance – Pinnacol purchases excess of loss reinsurance with two layers and terrorism coverage. The reinsurance coverage for individual workers' compensation accidents was as follows:

- Layer 1 – Limit of \$20,000,000 in excess of retention of \$20,000,000 per occurrence
- Layer 2 – Limit of \$40,000,000 in excess of retention of \$40,000,000 per occurrence
- Terrorism Only – Limit of \$50,000,000 in excess of retention of \$80,000,000 per occurrence

Management is not aware of any loss nor did the Company record any loss great enough to attach to these layers during any of the prior policy periods.

Reinsurance contracts do not relieve Pinnacol of its obligations, and a failure of the reinsurer to honor its obligations could result in losses unreimbursed to Pinnacol. Pinnacol evaluates and monitors the financial condition of its reinsurers to minimize its exposure to loss from reinsurer insolvency. Management of Pinnacol believes its reinsurers are financially sound and will continue to meet their contractual obligations.

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Notes to Statutory-Basis Financial Statements

December 31, 2015 and 2014

Pinnacol uses Lloyd's Syndicates as part of its ceded reinsurer program. The Syndicates are generally not rated by AM Best. The remaining reinsurers had the following AM Best ratings at December 31, 2015:

Reinsurer	AM Best Rating
Arch Reinsurance Company	A+
Partner Reinsurance Company of the U.S.	A
IOA Re, Inc. for and on behalf of Montpelier Rd Ltd (Bermuda)	A
Endurance Specialty Insurance Limited	A
Lloyd's Syndicate 2003 (Catlin Underwriting Agencies Limited)	A
Lloyd's Syndicate 3000 (Markel Syndicate Management Limited)	A

Assumed Reinsurance – Pinnacol has entered into assumed reinsurance contracts that allow the Company to provide insurance coverage under the workers' compensation provisions of other states for the employees of Colorado companies who work outside of Colorado (Other States Coverage). Effective March 1, 2004, Pinnacol executed a reinsurance contract with Argonaut Insurance Company (a California corporation) for Other States Coverage. The contract was canceled in 2010; however, Pinnacol will continue to pay existing claims in accordance with this reinsurance agreement until these claims are closed or these risks are transferred. As the Company entered into a reinsurance agreement in 2010 with Zurich American Insurance Company, there were no gaps in coverage. This agreement was still in effect as of December 31, 2015. The Other States Coverage contracts are designed as 100% quota share arrangements with Pinnacol acting as the assuming company. Premium revenue is recognized pro rata over the period the policy is effective.

Pinnacol held unearned premium reserves related to assumed business of \$1,046,000 and \$970,000 for the years ended December 31, 2015 and 2014, respectively. Pinnacol had loss and loss adjustment expense reserves related to assumed business of \$29,213,000 and \$27,436,000 for the years ended December 31, 2015 and 2014, respectively.

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Notes to Statutory-Basis Financial Statements

December 31, 2015 and 2014

The following reinsurance activity has been recorded in the accompanying statutory-basis financial statements (in thousands):

	<u>2015</u>	<u>2014</u>
Direct premiums written	\$ 633,021	571,694
Premiums ceded	(1,495)	(1,274)
Premiums assumed	<u>8,425</u>	<u>7,477</u>
Net premiums written	\$ <u>639,951</u>	<u>577,897</u>
Direct premiums earned	\$ 629,023	562,521
Premiums ceded	(1,495)	(1,274)
Premiums assumed	<u>8,348</u>	<u>8,072</u>
Net premiums earned	\$ <u>635,876</u>	<u>569,319</u>
Direct losses incurred	\$ 334,828	370,743
Losses ceded	—	—
Losses assumed	<u>7,046</u>	<u>8,348</u>
Net losses incurred	\$ <u>341,874</u>	<u>379,091</u>
Direct loss adjustment expenses incurred	\$ 64,931	60,412
Loss adjustment expenses ceded	—	—
Loss adjustment expenses assumed	<u>1,391</u>	<u>1,143</u>
Net loss adjustment expenses incurred	\$ <u>66,322</u>	<u>61,555</u>

(6) Employee Benefits

(a) *Defined-Benefit Pension Plan through the State of Colorado*

Plan Description – All of Pinnacol’s employees are provided with pensions through the State Division Trust Fund (SDTF), a cost sharing multiple-employer defined benefit pension plan administered by PERA. Plan benefits are specified in Title 24, Article 51 of the Colorado Revised Statutes (C.R.S.), administrative rules set forth at 8 C.C.R. 1502-1, and applicable provisions of the federal Internal Revenue Code. Colorado State law provisions may be amended from time to time by the Colorado General Assembly. PERA issues a publicly available comprehensive annual financial report that can be obtained at www.copera.org/investments/pera-financial-reports.

The plan’s purpose is to provide retirement, disability, and survivor benefits. Responsibility for the organization and administration of the plan is placed with the PERA Board of Trustees. Changes to the plan require an actuarial assessment and legislation by the General Assembly. Retirement benefits are determined by the amount of service credit earned and/or purchased, highest average salary, the benefit structure(s) under which the member retires, the benefit option selected at retirement, and age at retirement. Retirement eligibility is specified in tables set forth at C.R.S. § 24-51-602, 604, 1713, and 1714.

PINNACOL ASSURANCE

Notes to Statutory-Basis Financial Statements

December 31, 2015 and 2014

The lifetime retirement benefit for all eligible retiring employees under the PERA Benefit Structure is the greater of the:

- Highest average salary multiplied by 2.5% and then multiplied by years of service credit.
- The value of the retiring employee's member contribution account plus a 100% match on eligible amounts as of the retirement date. This amount is then annuitized into a monthly benefit based on life expectancy and other actuarial factors.

In all cases the service retirement benefit is limited to 100% of highest average salary and also cannot exceed the maximum benefit allowed by federal Internal Revenue Code.

Members may elect to withdraw their member contribution accounts upon termination of employment with all PERA employers; waiving rights to any lifetime retirement benefits earned. If eligible, the member may receive a match of either 50% or 100% on eligible amounts depending on when contributions were remitted to PERA, the date employment was terminated, whether 5 years of service credit has been obtained and the benefit structure under which contributions were made.

Benefit recipients who elect to receive a lifetime retirement benefit are generally eligible to receive post-retirement cost-of-living adjustments (COLAs), referred to as annual increases in the C.R.S. Benefit recipients under the PERA benefit structure who began eligible employment before January 1, 2007 receive an annual increase of 2%, unless PERA has a negative investment year, in which case the annual increase for the next three years is the lesser of 2% or the average of the Consumer Price Index for Urban Wage Earners and Clerical Workers (CPI-W) for the prior calendar year. Benefit recipients under the PERA benefit structure who began eligible employment after January 1, 2007 receive an annual increase of the lesser of 2% or the average CPI-W for the prior calendar year, not to exceed 10% of PERA's Annual Increase Reserve for the SDTF.

Members who are disabled, who have five or more years of service credit, six months of which has been earned since the most recent period of membership, may receive retirement benefits if determined to be permanently disabled. The disability benefit amount is based on the retirement benefit formula shown above considering a minimum 20 years of service credit, if deemed disabled.

Survivor benefits are determined by several factors, which include the amount of earned service credit, highest average salary of the deceased, the benefit structure(s) under which service credit was obtained, and the qualified survivor(s) who will receive the benefits.

PINNACOL ASSURANCE

Notes to Statutory-Basis Financial Statements

December 31, 2015 and 2014

Contributions – Eligible employees and Pinnacol are required to contribute to the SDTF at a rate set by Colorado statute. The contribution requirements are established under C.R.S. § 24-51-401, *et seq.* Eligible employees with the exception of State Troopers are required to contribute 8% of their PERA-includable salary. The employer contribution requirements for Pinnacol are summarized in the table below:

	<u>CY14</u>	<u>CY15</u>	<u>CY16</u>	<u>CY17</u>	<u>CY18</u>
Employer contribution rate (includes 1.02% allocation to the Health Care Trust Fund – see note 6c)	10.15%	10.15%	10.15%	10.15%	10.15%
Amortization Equalization Disbursement (AED) as specified in C.R.S. Section 24-51-411	3.80	4.20	4.60	5.00	5.00
Supplemental Amortization Equalization Disbursement (SAED) as specified in C.R.S., Section 24-51-411	<u>3.50</u>	<u>4.00</u>	<u>4.50</u>	<u>5.00</u>	<u>5.00</u>
Total employer contribution rate	<u><u>17.45%</u></u>	<u><u>18.35%</u></u>	<u><u>19.25%</u></u>	<u><u>20.15%</u></u>	<u><u>20.15%</u></u>

Rates are expressed as a percentage of salary as defined in C.R.S. § 24-51-101(42)

Employer contributions are recognized in the period in which the compensation becomes payable to the member and Pinnacol is statutorily committed to pay the contributions. Employer contributions to PERA for the years ending December 31, 2015 and 2014 were \$8,732,000 and \$7,830,000, respectively. These contributions met the contribution requirement for each year.

(b) Voluntary Tax-Deferred Retirement Plans

Employees of Pinnacol that are also members of the SDTF may voluntarily contribute to the Voluntary Investment Program, an Internal Revenue Code Section 401(k) defined contribution plan administered by PERA. Title 24, Article 51, Part 14 of the C.R.S., as amended, assigns the authority to establish the plan provisions to the PERA Board of Trustees. PERA issues a publicly available comprehensive annual financial report for the Program. That report can be obtained at www.copera.org/investments/pera-financial-reports.

Pinnacol matches employee's elective contributions into the PERA 401(k) plan at 50% up to the first 6% of employees' elected deferrals. The matching contribution is immediately vested and available to the employees. During the years ended December 31, 2015 and 2014, Pinnacol contributed approximately \$1,191,000 and \$1,137,000, respectively, in matching contributions to the 401(k) plan. Pinnacol also offers a 457 deferred compensation plan.

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Notes to Statutory-Basis Financial Statements

December 31, 2015 and 2014

(c) ***Postretirement Health Care and Life Insurance Benefits through the State of Colorado***

Health Care Program – Pinnacol contributed to the Health Care Trust Funds (HCTF), a cost-sharing multiple-employer healthcare trust administered by PERA. The HCTF benefit provides a health care premium subsidy and health care programs (known as PERACare) to PERA participating benefit recipients and their eligible beneficiaries. Title 24, Article 51, Part 12 of the C.R.S., as amended, establishes the HCTF and sets forth a framework that grants authority to the PERA Board to contact, self-insure and authorize disbursements necessary in order to carry out the purposes of the PERACare program, including the administration of health care subsidies. PERA issues a publicly available comprehensive annual financial report that includes financial statements and required supplementary information for the HCTF. That report can be obtained at www.copera.org/investments/pera-financial-reports.

Funding Policy – Pinnacol is required to contribute at a rate of 1.02% of PERA-includable salary for all PERA members as set by statute. No member contributions are required. The contribution requirements for Pinnacol are established under Title 24, Article 51, Part 4 of the C.R.S., as amended. The apportionment of the contributions to the HCTF is established under Title 24, Article 51, Section 208(1)(f) of the C.R.S., as amended. For the years ending December 31, 2015 and 2014, Pinnacol contributed approximately \$485,000 and \$458,000, respectively, equal to the required contributions for each year.

(d) ***Other***

Health and Welfare Trust – Effective January 1, 2010, Pinnacol entered into certain self-funded benefit programs with its vendors for healthcare, dental care, and vision care and established a separate legal trust for administrative purposes. Pinnacol withholds monthly premium from its employee participants' payroll checks and uses these premiums and the employer contribution amounts to fund the trust account. Medical claims are processed and paid by the third-party vendors and subsequently reimbursed by the funds held in the trust. Employer contributions in 2015 and 2014 were \$5,733,000 and \$5,561,000, respectively.

Accrued Paid Leave – Pinnacol employees may accrue paid time off based on their length of service subject to certain limitations on the amount that will be paid upon termination or taken in future periods. Paid time off is recorded as an expense and a liability at the time the paid time off is earned. The estimated liability for cumulative accrued paid time off of approximately \$1,932,000 and \$1,717,000 at December 31, 2015 and 2014, respectively, is included in other liabilities in the statutory-basis statements of admitted assets, liabilities, and policyholders' surplus.

(7) **Policyholders' Surplus**

There were no general policyholder dividends paid in 2015 or 2014. Pinnacol declared general policyholder dividends of \$30,000,000 in 2015 and subsequently paid them in March 2016.

The Division monitors a company's "risk-based capital" in assessing the financial strength of an insurance company. Pinnacol's level of surplus exceeds the "company action level" of risk-based capital, which is approximately \$168,924,000 for 2015.

PINNACOL ASSURANCE

Notes to Statutory-Basis Financial Statements

December 31, 2015 and 2014

A surplus note in the amount of \$100,000,000 was issued on June 25, 2014, to an unaffiliated third party in exchange for cash. Each payment of principal and interest on the surplus note may be made only with the prior approval of the Commissioner of the Colorado Division of Insurance and only to the extent Pinnacol has sufficient policyholders' surplus to make such payment. The interest on the unpaid principal amount of this note will be paid in semiannual installments at the rate of 8.625% per annum. In 2015, \$8,625,000 of interest was paid on the note and recorded as investment expense. The note, which is subordinate to the prior payment of all other liabilities of the Company, will be due and payable twenty years from the issuance date, with an optional pre-payment date in whole or part in fifteen years with no penalty. The surplus note was issued to partially cover Pinnacol's estimated proportionate share of PERA's unfunded liability for vested service of Pinnacol employees and retirees. This liability is not required to be recorded in the statutory-basis financial statements as of December 31, 2015. In accordance with the note agreement, Pinnacol may apply the proceeds for general corporate purposes.

Pinnacol participates in a cost sharing multiple-employer defined benefit pension plan administered by the Public Employees' Retirement Association of Colorado (PERA). PERA has a net pension liability which represents the unfunded pension benefits. In 2015, Pinnacol established a special surplus fund to record its portion of the unfunded pension benefits in the amount of \$156,767,000. Statutory accounting does not allow Pinnacol's portion of the net pension liability to be recorded as a liability but allows a company to establish a special surplus fund to provide for contingencies. GASB No. 68, *Accounting and Financial Reporting for Pensions* is effective for fiscal years beginning after June 15, 2014. The statement requires cost-sharing employers participating in defined benefit plans to record their proportionate share of the collective net pension liability in their GASB financial statements. PERA provides Pinnacol with the audited schedule of employers' allocations and net pension liability. This estimated liability is calculated based upon actuarial data valued as of December 31, 2013. PERA uses standard roll-forward procedures to then estimate the expected total pension liability as of the measurement date of December 31, 2014. The total pension liability is reduced by the plan's fiduciary net position to obtain the collective net pension liability. A discount rate of 7.5% is being used. PERA also provides the employer allocation percentage for purposes of calculating Pinnacol's proportionate share of the collective net pension liability. The funded portion of PERA's total pension liability as of December 31, 2014 is 60%.

(8) Commitments and Contingencies

The Company has made total commitments of \$38,528,000 to provide additional funds as needed to the following partnerships: GCM Grosvenor Opportunistic Credit Fund IV, Ltd \$5,066,000, Kayne Credit Opportunities Fund LP \$4,290,000, North Haven Credit Partners LP \$6,840,000, Blackstone Tactical Opportunities Fund II LP \$7,012,000, Entrust Special Opportunities Fund III Ltd \$7,050,000, and Warburg Pincus Private Equity XII LP \$8,270,000.

Lawsuits arise against the Company in the normal course of business. Contingent liabilities arising from litigation and other matters are not considered material in relation to the financial position of the Company.

PINNACOL ASSURANCE

Notes to Statutory-Basis Financial Statements

December 31, 2015 and 2014

At December 31, 2015 and 2014, Pinnacol had a letter of credit for the benefit of Argonaut Insurance Company under an assumed reinsurance agreement for approximately \$12,532,000 and \$14,024,000, respectively. In addition, Pinnacol had a letter of credit for the benefit of Zurich American Insurance Company under an assumed reinsurance agreement for approximately \$37,000,000 as of December 31, 2015 and 2014, respectively. These reinsurance agreements allow each reinsurer to draw upon the letter of credit, which is 100% collateralized, at any time to secure any of Pinnacol's obligations under the agreement. Included in long-term bonds and money market securities are amounts held as collateral for the letter of credit of approximately \$68,606,000 and \$68,006,000, compared to a requirement of \$49,532,000 and \$51,024,000, as of December 31, 2015 and 2014, respectively.

Pinnacol is contingently liable for approximately \$52,782,000 of claims closed by the purchase of annuities from life insurers for structured settlements. Pinnacol has not purchased annuities from life insurers under which the Company is payee, and therefore, no balances are due from such annuity insurers.

Pinnacol is aware of an unfunded net pension liability. If Pinnacol were to partially or fully leave the PERA program, the unfunded net pension liability for the vested service of Pinnacol employees and retirees would become immediately due to PERA. Title 24, Article 51, Section 316 of the Colorado Revised Statutes (C.R.S.) requires a company to calculate the reserve transfer necessary when an employer disaffiliates from PERA. The formula to calculate the termination liability differs significantly from the formula used to calculate Pinnacol's share of the unfunded pension obligation under GASB 68. Therefore, the amount of a possible termination liability is unknown but is expected to exceed \$100,000,000. Currently, the possibility of the Company partially or fully leaving the PERA program is remote and would require legislative action.

(9) Subsequent Events

The Board of Directors declared general dividends on November 4, 2015 in an amount to be approximately \$30,000,000. The final dividend amount of \$30,000,000 was confirmed in February 2016 and subsequently paid at the end of March 2016.

Subsequent events have been evaluated through May 18, 2016, the date these statutory-basis financial statements were available to be issued.

SUPPLEMENTAL SCHEDULES OF INVESTMENT INFORMATION
(See Independent Auditors' Report)

PINNACOL ASSURANCE
Supplemental Schedule of Investment Information
Investment Risks Interrogatories
Year ended December 31, 2015
(In thousands)

1. Pinnacol's total admitted assets as reported on page 2 of its annual statement are: \$ 2,463,383
2. The following are the ten largest exposures to a single issuer/borrower/investment by investment category, excluding: (i) U.S. government securities, U.S. government agency securities, and those U.S. government money market funds listed in the Appendix to the *Purposes and Procedures Manual of the NAIC Securities Valuation Office (SVO)* as exempt, (ii) property occupied by Pinnacol, (iii) policy loans, and (iv) asset types that are investment companies (mutual funds) and common trust funds that are diversified within the meaning of the Investment Company Act of 1940 (Section 5(b) (1)).

Issuer	Description of exposure	Amount	Percentage of total admitted assets
2.01 FNMA POOLS	LONG-TERM BONDS	\$ 117,180	4.757%
2.02 FREDDIE MAC GOLD POOLS	LONG-TERM BONDS	50,179	2.037
2.03 FANNIE MAE POOLS	LONG-TERM BONDS	31,415	1.275
2.04 FGLMC POOLS	LONG-TERM BONDS	24,513	0.995
2.05 CITIBANK CREDIT CARD ISSUANCE SERIES 201	LONG-TERM BONDS	13,887	0.564
2.06 FHLMC POOLS	LONG-TERM BONDS	12,372	0.502
2.07 CITIGROUP INC	LONG-TERM BOND, COMMON STOCK, PREFERRED STOCK	11,524	0.468
2.08 JPMORGAN CHASE & CO	LONG-TERM BOND AND COMMON STOCK	10,848	0.440
2.09 VERIZON COMMUNICATIONS INC	LONG-TERM BOND AND COMMON STOCK	10,832	0.440
2.10 PETROLEOS MEXICANOS	LONG-TERM BOND AND COMMON STOCK	10,776	0.437

3. Pinnacol's total admitted assets held in bonds and preferred stocks by NAIC designation are:

NAIC Designation	Amount	Percentage of total admitted assets
Bonds:		
NAIC-1	\$ 1,364,418	55.388%
NAIC-2	340,540	13.824
NAIC-3	63,451	2.576
NAIC-4	101,752	4.131
NAIC-5	15,223	0.618
NAIC-6	490	0.020
Preferred stocks:		
P/RP-1	—	—
P/RP-2	—	—
P/RP-3	499	0.020
P/RP-4	54	0.002
P/RP-5	—	—
P/RP-6	—	—
	<u>\$ 1,886,427</u>	

4. Assets held in foreign investments are \$230,827,195 and assets held in foreign-currency-denominated investments are \$0, which is approximately 9.370% and 0.000% of Pinnacol's total admitted assets, respectively.

5. The following represents aggregate foreign investment exposure categorized by NAIC sovereign designation:

Foreign investment assets		Amount	Percentage of total admitted assets
NAIC Designation			
Countries designated NAIC-1		\$ 163,442	6.635%
Countries designated NAIC-2		47,765	1.939
Countries designated NAIC-3 or below		19,620	0.796
		<u>\$ 230,827</u>	

PINNACOL ASSURANCE
Supplemental Schedule of Investment Information
Investment Risks Interrogatories
Year ended December 31, 2015
(In thousands)

6. The following represents the largest foreign investment exposures by country, categorized by the country's NAIC sovereign designation:

Foreign investment assets				
NAIC Designation	Country	Amount	Percentage of total admitted assets	
Countries designated NAIC-1:				
Country 1:	UNITED KINGDOM	\$ 32,297		1.311%
Country 2:	AUSTRALIA	25,024		1.016
Countries designated NAIC-2:				
Country 1:	MEXICO	23,390		0.950
Country 2:	IRELAND	11,164		0.453
Countries designated NAIC-3 or below:				
Country 1:	VIRGIN ISLANDS-BRITISH	12,024		0.488
Country 2:	SOUTH KOREA	6,941		0.282
		<u>\$ 110,840</u>		

7. Aggregate unhedged foreign currency exposure is \$0, which is approximately 0.000% of Pinnacol's total admitted assets.

8. The following represents aggregate unhedged foreign currency exposure categorized by NAIC sovereign designation:

Foreign-Currency-Denominated investment assets			
NAIC Designation	Amount	Percentage of total admitted assets	
Countries designated NAIC-1	\$ —		—%
Countries designated NAIC-2			—
Countries designated NAIC-3 or below			—
	<u>\$ —</u>		

9. The following represents the largest unhedged foreign currency exposures by country, categorized by the country's NAIC sovereign designation:

Foreign-Currency-Denominated investment assets				
NAIC Designation	Country	Amount	Percentage of total admitted assets	
Countries designated NAIC-1:				
Country 1:		\$ —		—%
Country 2:				—
Countries designated NAIC-2:				—
Country 1:				—
Country 2:				—
Countries designated NAIC-3 or below:				—
Country 1:				—
Country 2:				—
		<u>\$ —</u>		

10 The following represents the ten largest nonsovereign (i.e., nongovernmental) foreign issues:

Issuer	NAIC Designation	Amount	Percentage of total admitted assets	
10 PETROELOS MEXICANOS	2FE	\$ 10,770		0.437%
10 BARCLAYS BANK PLC	1FE	10,555		0.428
10 ACTAVIS FUNDING SCS	2FE	10,095		0.410
10 LLOYDS BANK PLC	1FE	10,026		0.407
10.1 MACQUARIE BANK LTD	1FE	9,998		0.406
10.1 UBS AG STAMFORD CT	1FE	9,998		0.406
10.1 ING BANK NV	1FE	9,995		0.406
10.1 BNP PARIBAS SAS	1FE	9,987		0.405
10.1 STATOIL ASA-SPON ADR	1FE	7,888		0.320
10.10 GE CAPITAL INTL FUNDING	1FE	7,212		0.293

PINNACOL ASSURANCE
Supplemental Schedule of Investment Information
Investment Risks Interrogatories
Year ended December 31, 2015
(In thousands)

11. Assets held in Canadian investments are less than 2.5% of Pinnacol's total admitted assets.
12. Pinnacol does not hold any investments with contractual sales restrictions.
13. The following are the ten largest equity interests (including investments in the shares of mutual funds, preferred stocks, publicly traded equity securities, and other securities and excluding money market and bond mutual funds listed in the Appendix to the Purposes and Procedures Manual of the NAIC Securities Valuation Office (SVO) as exempt or Class 1):

Issuer	Amount	Percentage of total admitted assets
13.01 WESTWOOD INCOME OPPORTUNITY FUND	\$ 43,166	1.752%
13.02 HARDING LOEVNER INTL EQ & EMERGING MKTS FUND	39,947	1.622
13.03 BLACKROCK EQUITY INDEX FUND B CTF	37,211	1.511
13.04 VANGUARD INTL STOCK FUND	31,162	1.265
13.05 DODGE & COX INTL STOCK FUND	27,564	1.119
13.06 FRANKLIN INTL GROWTH FUND	25,913	1.052
13.07 T. ROWE PRICE INSTITUTIONAL SMALL CAP STOCK FUND	23,803	0.966
13.08 GMO BENCHMARK-FREE ALLOCATION FUND-III	23,104	0.938
13.09 WELLINGTON INTERNATIONAL SMALL CAP OPPORTUNITIES CTF	20,856	0.847
13.10 FIRST EAGLE OVERSEAS FUND	20,049	0.814

14. Assets held in nonaffiliated, privately placed equities is LESS THAN 2.5% of Pinnacol's total admitted assets.
Items 15 through 23 are not applicable.

See accompanying independent auditors' report.

PINNACOL ASSURANCE
Supplemental Schedule of Investment Information
Summary Investment Schedule
December 31, 2015
(In thousands)

Investment categories	Gross investment holdings*		Admitted assets as reported in the annual statement	
	Amount	Percentage of gross investment holdings	Amount	Percentage of total admitted assets
Bonds:				
U.S. Treasury securities	\$ 78,246	3.3%	\$ 78,246	3.3%
U.S. government agency obligations (excluding mortgage-backed securities):				
– Issued by U.S. government agencies	—	—	—	—
– Issued by U.S. government-sponsored agencies	—	—	—	—
Non U.S. government (including Canada, excluding mortgage-backed securities)	2,022	0.1	2,022	0.1
Securities issued by states, territories, and possessions and political subdivisions in the U.S.:				
– States, territories, and possessions general obligations	600	—	600	—
– Political subdivisions of states, territories, and possessions and political general obligations	11,307	0.5	11,307	0.5
– Revenue and assessment obligations	37,571	1.6	37,571	1.6
– Industrial development and similar obligations	—	—	—	—
Mortgage-backed securities (includes residential and commercial MBS):				
Pass-through securities:				
– Issued or guaranteed by GNMA	5,040	0.2	5,040	0.2
– Issued or guaranteed by FNMA and FHLMC	229,755	9.7	229,755	9.7
– All other	—	—	—	—
CMOs and REMICs:				
– Issued or guaranteed by GNMA, FNMA, FHLMC, or VA	32,281	1.4	32,281	1.4
– Issued by non-U.S. government issuers and collateralized by mortgage-based securities issued by above	—	—	—	—
– All other	118,750	5.0	118,750	5.0
Other debt and other fixed income securities (excluding short term):				
– Unaffiliated domestic securities (includes credit tenant loans and hybrid securities)	1,090,063	46.1	1,090,063	46.1
– Unaffiliated non-U.S. securities (including Canada)	228,151	9.6	228,151	9.6
– Affiliated securities	—	—	—	—
Equity interests:				
– Investments in mutual funds	280,924	11.9	280,924	11.9
Preferred stocks:				
– Affiliated	—	—	—	—
– Unaffiliated	553	—	553	—
Publicly traded equity securities (excluding preferred stocks):				
– Affiliated	—	—	—	—
– Unaffiliated	108,772	4.6	108,772	4.6
Other equity securities:				
– Affiliated	—	—	—	—
– Unaffiliated	58,067	2.5	58,067	2.5
Other equity interests including tangible personal property under lease:				
– Affiliated	—	—	—	—
– Unaffiliated	—	—	—	—

PINNACOL ASSURANCE

Supplemental Schedule of Investment Information
Summary Investment Schedule

December 31, 2015

(In thousands)

Investment categories	Gross investment holdings*		Admitted assets as reported in the annual statement	
	Amount	Percentage of gross investment holdings	Amount	Percentage of total admitted assets
Mortgage loans:				
– Construction and land development	\$ —	—%	\$ —	—%
– Agricultural	—	—	—	—
– Single-family residential properties	—	—	—	—
– Multifamily residential properties	—	—	—	—
– Commercial loans	—	—	—	—
– Mezzanine real estate loans	—	—	—	—
Real estate investments:				
– Property occupied by Company	16,226	0.7	16,226	0.7
– Property held for production of income	—	—	—	—
– Property held for sale	—	—	—	—
Contract loans	—	—	—	—
Derivatives	—	—	—	—
Receivables for securities	71	—	71	—
Securities lending	—	—	—	—
Cash, cash equivalents, and short-term investments	42,819	1.8	42,819	1.8
Other invested assets	24,417	1.0	24,417	1.0
Total invested assets	\$ 2,365,635	100.0%	\$ 2,365,635	100.0%

* Gross investment holdings as valued in compliance with NAIC *Accounting Practices and Procedures Manual*.

Note: Reinsurance Interrogatories are excluded as they are not applicable.

See accompanying independent auditors' report.



KPMG LLP
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1225 17th Street
Denver, CO 80202-5598

Report on Internal Control over Financial Reporting and on Compliance and Other Matters Based on an Audit of the Financial Statements Performed in Accordance with *Government Auditing Standards*

The Members of the Legislative Audit Committee and
Pinnacol Assurance Board of Directors:

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States, the financial statements of Pinnacol Assurance, which comprise the statutory statements of admitted assets, liabilities, and policyholders' surplus as of December 31, 2015, and the related statutory statements of operations and changes in policyholders' surplus, and cash flow for the year then ended, and the related notes to the statutory financial statements, and have issued our report thereon dated May 18, 2016. Our report on the financial statements includes an adverse opinion on U.S. generally accepted accounting principles because the financial statements are prepared using statutory accounting practices prescribed or permitted by the Division of Insurance of the Department of Regulatory Agencies of the State of Colorado, which is a basis of accounting other than U.S. generally accepted accounting principles. Our report on the financial statements also includes an unmodified opinion on the financial statements in accordance with statutory accounting practices prescribed or permitted by the Division of Insurance of the Department of Regulatory Agencies of the State of Colorado, which is a basis of accounting other than U.S. generally accepted accounting principles.

Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered Pinnacol Assurance's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Pinnacol Assurance's internal control. Accordingly, we do not express an opinion on the effectiveness of Pinnacol Assurance's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit, we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.



Compliance and Other Matters

As part of obtaining reasonable assurance about whether Pinnacol Assurance's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of Pinnacol Assurance's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Pinnacol Assurance's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

KPMG LLP

Denver, Colorado
May 18, 2016